



SUBSCRIBER DEMOGRAPHICS

Average number of recipients per issue: 10,000

1. Does your organization own or operate antenna/tower sites?

- Yes: Primarily for rental or co-location 30%
- Yes: Primarily for use by my organization 28%
- No: My organization does not own or operate antenna/tower sites 42%

NOTE: 58% OF AGL SUBSCRIBERS ARE IN ORGANIZATIONS THAT OWN OR OPERATE ANTENNA/TOWER SITES.

2. Which antenna/tower site functions does your organization perform?

Tower/Site Management		38%
Tower/Site Construction Service		30%
Systems Integration		20%
Maintenance		28%
Engineering/Consulting		39%
Legal Services		7%
Site Acquisition		25%

3. If your organization's primary business is not providing tower sites for rental and co-location, what is its primary function?

SERVICE PROVIDER

Wireless Carrier/Service Provider		22%
Wireline Carrier/Service Provider		3%
TV / Radio / Cable TV		14%

BUSINESS/INDUSTRIAL

Utilities		12%
Transportation/Railroads		3%
Health / Emergency		4%

GOVERNMENT/PUBLIC SAFETY

Local		11%
State		8%
Federal/Military		5%

MANUFACTURER / SUPPLIER

Tower Mfg/Supplier		5%
Telecom Equip Mfg/Supplier		8%
Telecom Software Supplier		1%

Note: Due to multiple choices, percentages total more than 100%